

PAUL SHIELDS, DIRECTOR

Paul is a co-founder and Director of Oyster Consulting. Paul's commercial experience spans twenty years, in operational and strategic roles. His working experience has been in the minerals industry and the technology industry.

At Oyster Consulting, Paul has worked with clients locally and internationally in the minerals, energy, agricultural and government sectors. Paul's expertise spans a wide range although his major contribution to clients is in the development and implementation of strategy.

Paul's skill with consulting assignments is in integrating complex technical and social changes required to ensue the best and simplest solution whilst ensuring benefits are realised. Examples include:

- Ok Tedi Mining Limited (PNG) – developed their strategic positioning for business growth.
- Harvey Beef (WA) – developed detailed business model for strategy options, completed customer analysis and has provided extensive industry analysis to support the business strategy development.
- Ticor Ltd (South Africa) - implemented a Business Improvement Program, focused on major cost and revenue programs.
- AJ Parker Centre (WA) – developed a model for the economic analysis of various strategic options.
- COMET Assistance Scheme and the University of WA - facilitation in areas of conflicting and powerful governing bodies.
- Elders (South Australia) - Negotiation strategy for dealing with major governmental organisation.

Paul received a BEng in Digital Electronics from the University of Adelaide and a BSc in Computer Science, Applied Mathematics and Astrophysics from the University of Adelaide. Paul also has an MBA from the Australian Graduate School of Management finishing top in his cohort in strategic management.

Paul is a Member of the Australian Computer Society, the Institute of Electrical and Electronic Engineers, the Association of Computing Machine and is a Fellow of the Australian Institute of Company Directors.

QUALIFICATIONS

- Degree, Science
- Degree, Electronic Engineering
- Masters Degree, Business Administration

ASSOCIATIONS

- Member, ACM
- Member, IEEE
- Member, ACS
- Fellow, AICD

CAREER EXPERIENCE

- Online Reasoning Technology
- Rio Tinto Iron Ore
- Argyle Diamonds
- CRC for Hydrometallurgy

EXPERTISE

- Economic Modelling
- Strategy
- Measurement and Reporting
- Program/Project Management
- Change Management
- Business Analysis
- Negotiation Planning